





# Section 3

Job Training, Employment, & Contracting Opportunities

Section 3 is a provision of the Housing and Urban Development Act of 1968, which states:

To ensure that jobs, training and contracting generated by HUD funding shall, to the greatest extent feasible, be directed to low- and very lowincome persons, particularly those who are recipients of government assistance for housing, and to business concerns that substantially employ those persons.



- Section 3 applies to HUD-funded Public and Indian Housing assistance for development, operating, and modernization expenditures.
- Section 3 also applies to certain HUDfunded Housing and Community
   Development projects that complete housing rehabilitation, housing construction, and other public construction.

# HUD Programs Covered by Section 3

- PIH Capital Fund Program (CFP)
- PIH Operating Subsidy
- Rental Assistance Demonstration (RAD)
- Choice Neighborhoods Grants (formerly HOPE VI)
- Community Development Block Grants (CDBG)
- HOME Investment Partnership Grants
- Emergency Shelter Grants
- Disaster Recovery Grants
- Section 202/811
- Lead Abatement Grants
- Self Help Ownership Program (SHOP)
- Certain Notice of Funding Availability (NOFA)
   Competitive Grants
- CARES Act Funding

## A Section 3 business:

- Provides evidence of a commitment to subcontract to Section 3 business concerns, 25 percent or more of the dollar amount of the awarded contract; or
- Is 51 percent or more owned by Section 3 residents; or
- Employs Section 3 residents for at least 30 percent of its full-time, permanent staff

### A Section 3 resident:

 Is a HUD public housing resident or lived in HUD public housing within the past three years.

OR

- Persons who live in the area where a HUD-assisted project is located AND who have a household median income limit that falls below HUD's income limits.
- HUD income limits: https://www.huduser.gov/portal/datasets/il.html

### A Section 3 resident:

- □ The FY 2020 median income for the Minneapolis-St. Paul-Bloomington metro is \$103,400.
- Low income is defined as 80% or below the median income of that area adjusted by family size. (\$78,500 for a family of four).
- Very low income is defined as 50% or below the median income of that area adjusted by family size (\$51,700 for a family of four).
- Three Year Rule: The Section 3 resident can qualify as low or very low income within three years of the initial hire date.
  - ❖ Median income levels are calculated from U.S. Census data

# Examples of Section 3 Opportunities

| Accounting         | Appliance Repair                       | Architecture           | Bookkeeping     |
|--------------------|--|------------------------|-----------------|
| Bricklaying        | Carpentry                              | Carpet<br>Installation | Catering        |
| Cement/<br>Masonry | Computer/<br>Information<br>Technology | Demolition             | Marketing       |
| Painting           | Payroll                                | Photography            | Plastering      |
| Plumbing           | Printing                               | Purchasing             | Research        |
| Surveying          | Tile Setting                           | Transportation         | Word Processing |

# Where to Find Section 3 Eligible Contracts?

- Local Public Housing Agencies
- Housing and Redevelopment Authorities
- Cities
- Counties
- Quasi-governmental organizations (Metropolitan Council; port authority, etc.)
- HUD Section 3 Opportunity Portal



# Section 3 Business Registry



Searchable online database of self-certified firms



Used by agencies that receive HUD funds, developers, contractors, and others to facilitate the award of certain HUD-funded contracts.



137 Minnesota companies currently registered



http://www.hud.gov/sec3BIZ

# Section 3 Business Registry Self-Certification

- Eligible businesses must self-certify
- For inclusion in the registry, businesses must submit the online application and are not initially required to submit any additional documentation to HUD.
- Additional documentation may be requested if HUD receives complaints alleging that any business in its registry has misrepresented their firm's status to the Department.
- Businesses may also be required to submit supporting documentation as evidence of their eligibility prior to the award of the HUD-funded contract.
- A certified business must recertify after 3 years.
- Website: <a href="http://www.hud.gov/sec3BIZ">http://www.hud.gov/sec3BIZ</a>



## **Register for Section 3 Self Certification**

Use this form to self certify your Section 3 business and register it so that it may be found with the HUD Section 3 Business Registry.

| Business Information                      |            | Contact Information       |          |
|---|------------|---------------------------|----------|
| Business Name                             | Required   | Business Telephone Number | Required |
| Street Address                            | Required   | Business Website Address  |          |
| City, State  Click to input a City, State | Required • | Business Point of Contact | Required |
| ZIP                                       | Required 🗸 | Business Email            | Required |

| County   | Required | Contact Telephone Number               |
|--|----------|--|
|  | ~        |  |
|  |          |  |
| Business Details                                 |          |  |
| Number of Employees                              | Required | Business License                       |
| NAICS  |          | Year Business Established Required     |
| DUNS Number                                      | i        | Employer Identification Number         |
| Metropolitan Area Locations NOT Willing to Serve |          | Business Capabilities Narrative        |
|  |          |  |
|  |          |  |
| Business Designations i                          |          |  |
| DOL Registered Apprenticeship Provider           |          | DOL Youthbuild Participant/Grantee     |
| HUBZone Firm                                     |          | Labor Union Certified Firm             |
| Minority-Owned Business Public                   |          | Public Housing Resident-Owned Business |

| SBA 8a Firm  |              | ☐ White House My Brother's Keeper (MBK) Initiative Mentor |                   |  |
|--|--------------|---|-------------------|--|
| White House My Brother's Keeper (MBK) Initiative On-The- Woman-Owned Business  Job Training Provider |              |   |                   |  |
| Provided Services  |              |   |                   |  |
| Accounting   | Architecture | Brick Masonry   | Carpentry         |  |
| Consulting   | Demolition   | Electrical  | Engineering       |  |
| HVAC   | ПТ           | Janitorial  | Landscaping       |  |
| Lead Hazard Control  | Maintenance  | General Contractor  | Painting Dry Wall |  |
| Plumbing   | Roofing      | Security  |                   |  |
| Other  |              |   |                   |  |
| Other (describe)   |              |   |                   |  |
|  |              |   |                   |  |

#### **Currently Hiring** O No Section 3 Business Criteria Your business is eligible to apply for preference as a Section 3 Businesses that self-certify that they meet the definition of a Business if, in addition to meeting all applicable state and local Section 3 business may be required to provide verification of their regulations, it self-certifies that it meets one or more of the eligibility to recipients of HUD funding and/or the Department. following criteria (you must check at least one): Determine if you are a Section 3 business. A. Fifty-one percent or more of the business is owned by Section 3 Residents Are Section 3 Residents: A. Residents of Public and Indian Housing; or B. Thirty percent or more of the business' fulltime employees B. Residents of the Metropolitan Area or Non-Metropolitan are Section 3 Residents; or County that Meet the Definition of Low- and Very Low-Income. C. The business can provide evidence of a firm commitment to subcontract a minimum of 25 percent of the total dollar Determine low-and very low-income thresholds for your area amount of contracts to a business that meets the criteria listed in

#### Self Certification

(a) and/or (b).

By Submitting this form, my business certifies that the statements and information contained on this form are true and accurate, and meet the required HUD Section 3 business self-certification eligibility requirements in accordance with 24 CFR Part 135. HUD accepts the firm's self-certification that it meets the requirements of a Section 3 Business, but has not validated this claim or substantiated its validity. HUD does not endorse the services provided by any firms that apply for self-certification. A Section 3 business is not entitled to a contract simply by being listed in the HUD Section 3 Business Registry database. Businesses that self-certify their eligibility may receive preference as a Section 3 business, subject to verification from local recipient agencies or HUD. Information that is misrepresented on this form will be grounds for terminating Section 3 certification, or any contract(s) that may be awarded. Firms that misrepresent their eligibility to receive preference as a Section 3 business may face financial or criminal penalties.



#### Section 3 Business Registry

INSTRUCTIONS FAQS CONTACT US

OMB Approval No. 2529-0052 (exp. 05/31/2018)

What is the Section 3 Business Registry Am I a Section 3 Business

Register a Business

Search for a Business

### **Section 3 Business Registry Search Results**

#### Search Criteria

Location: Minnesota

| Business Name                        | Address  | Telephone      | Provided Services  |
|--------------------------------------|--|----------------|--|
| 2nd 2none Janitorial, LLC            | 2700 Plymouth Avenue North #2<br>MINNEAPOLIS, MN 55411 | (612) 702-1250 | Janitorial, Painting Dry<br>Wall   |
| Adams Painting LLP                   | 5741 27th Ave S<br>MINNEAPOLIS, MN 55417               | (612) 707-8606 | Painting Dry Wall  |
| Adonai COnstructions LLC             | 406 Lowry Ave. N.<br>MINNEAPOLIS, MN 55411             | (612) 703-3056 | Brick Masonry, Carpentry,<br>General Contractor,<br>Landscaping, Painting Dry<br>Wall, Siding, roofing,<br>rehab, remodel (kitchen,<br>bathroom, etc.) |
| Amani Construction & Renovations LLC | 15915 27th Place N<br>MINNEAPOLIS, MN 55447            | (612) 232-7264 | Carpentry, General<br>Contractor, Janitorial,<br>Landscaping,<br>Maintenance, Painting Dry<br>Wall   |
| ANA DYNAMIC CLEANING<br>SOLUTION LLC | 10820 South Shore #13<br>MINNEAPOLIS, MN 55441         | (612) 242-9536 | Janitorial, Post<br>Construction Cleaning<br>and Commercial Cleaning   |



## Section 3: Minnesota FY 2019 Data

PROMOTING ECONOMIC OPPORTUNITY

1A.

20.0%

% of Constr. Contracts that are Sec. 3

**Goal 10%** 

1B.

5.5%

% of Non-Constr. Contracts that are Sec. 3

Goal 3%

1C.

35.7%

% of New Hires that are Sec. 3

**Goal 30%** 

1D.

115

# Section 3 Businesses in Registry



# Twin Cities Section 3 Collaborative



Twin Cities Section 3 Collaborative (<a href="http://tcsection3.org/">http://tcsection3.org/</a>) empowers metro area low income and public housing residents to connect to job, training, and business opportunities.

Participants include Anoka County,
Dakota County CDA, Hennepin County,
Saint Paul PHA, City of Minneapolis,
Minneapolis PHA, City of Saint Paul,
Ramsey County, and Washington
County.





Contact Jef Yang with City of Saint Paul at <a href="mailto:jef.yang@ci.stpaul.mn.us">jef.yang@ci.stpaul.mn.us</a>

# Section 3 Opportunity Portal







Login.gov – (online secure access to government services)

Job/Contracting opportunity portal

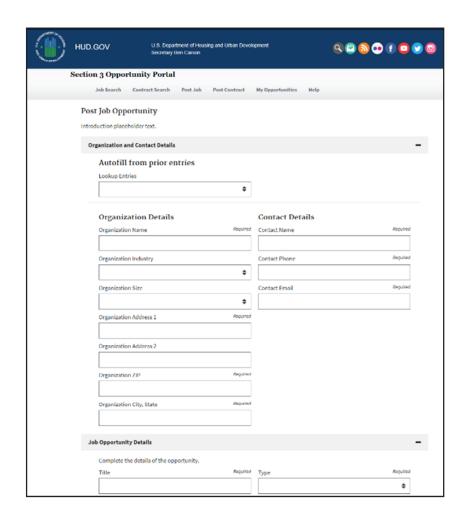
Section 3 resident registry

https://hudapps.hud.gov/OpportunityPortal/



## SECTION 3 JOB OPPORTUNITY POSTINGS

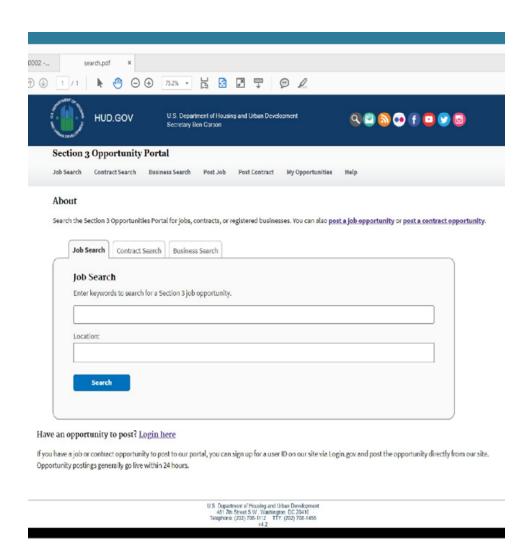
- Section 3 Businesses and Contracting companies can post both job and contracting opportunities in the Opportunity Portal
- Opportunities will be submitted for review to HUD or automatically posted after 24 hours.





## SECTION 3 JOB OPPORTUNITY POSTINGS

- Once posted, Section 3
   opportunities are
   searchable by the public by
   Jobs, Contracts, or by
   Business (as that business is
   listed in the SPEARS Section
   3 Registry)
- Opportunity Searches may be done by Keyword or Location

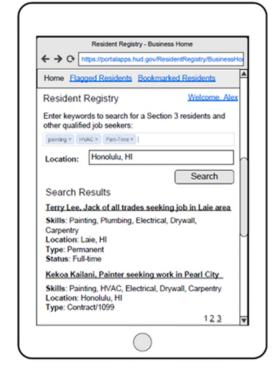




# SECTION 3 RESIDENT REGISTRY

- Business Registry expanded to include Section 3 Resident Registry
- Enables Section 3 Residents to upload contact information, skills summary, and resume
- Allows Section 3 Residents to search for Businesses based on skills
- Allows potential Employers to Search the Section 3 Residents Registry for specific skills – Similar to USA Jobs

Resident Opportunity
Search



Business Candidate Search





# ANY QUESTIONS?



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